

Allostery through DNA drives phenotype switching

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Summary. Allostery is a pervasive principle to regulate protein function. Here, we show that DNA also transmits allosteric signals over long distances to boost the binding cooperativity of transcription factors. Phenotype switching in *Bacillus subtilis* requires an all-or-none promoter binding of multiple ComK proteins. Using single-molecule FRET, we find that ComK-binding at one promoter site increases affinity at a distant site. Cryo-EM structures of the complex between ComK and its promoter demonstrate that this coupling is due to mechanical forces that alter DNA curvature. Modifications of the spacer between sites tune cooperativity and show how to control allostery, which paves new ways to design the dynamic properties of genetic circuits.

38 Allosterity is the structural coupling between ligand sites in biomolecules. Binding of a
 39 ligand to one site facilitates or hampers the binding of a second ligand to a distant site¹⁻⁵.
 40 The resulting cooperativity regulates the activity of many proteins and molecular
 41 machines⁶⁻⁸ but it is also key for the behaviour of genetic circuits with binary⁹, oscillatory¹⁰,
 42 excitable^{11,12}, or pulsing¹³ dynamics. The past decades have seen growing evidence that
 43 allosterity is also an inherent property of DNA¹⁴⁻²⁵, which has far reaching consequences for
 44 our understanding of promoter sequences. Yet, most insights on DNA-mediated allosterity
 45 upon transcription factor (TF) binding were either based on artificial promoters^{14,26} or
 46 found to be short-ranged^{19,20,25}. Whether natural promoters evolved to efficiently transmit
 47 allosteric signals across many nanometres remained largely unclear. Here, we show that
 48 *Bacillus subtilis* bacteria utilize long-range allosterity in a stochastic and reversible
 49 phenotype switch (Fig. 1a). In the competent phenotype, *B. subtilis* can take up DNA
 50 from the medium^{11,27}. The master regulator of the switch from vegetative to competent
 51 cells is the TF ComK^{11,12}. The model postulates a positive feedback regulation of *comK*
 52 gene expression once ComK levels stochastically surpass a critical threshold (Fig. 1b)²⁸.
 53 The critical threshold acts like an analog-to-digital converter: the ComK target promoter is
 54 inactive at low concentrations but it switches cooperatively to an active state within a
 55 narrow ComK concentration range (Fig. 1c)^{11,12}. Yet, how the promoter mediates
 56 cooperative ComK binding is not known. By integrating single-molecule Förster resonance
 57 energy transfer (smFRET) and cryo-electron microscopy (cryo-EM) we show how ComK
 58 binding at one promoter site enhances binding to a distant site via allosteric changes of
 59 DNA structure.

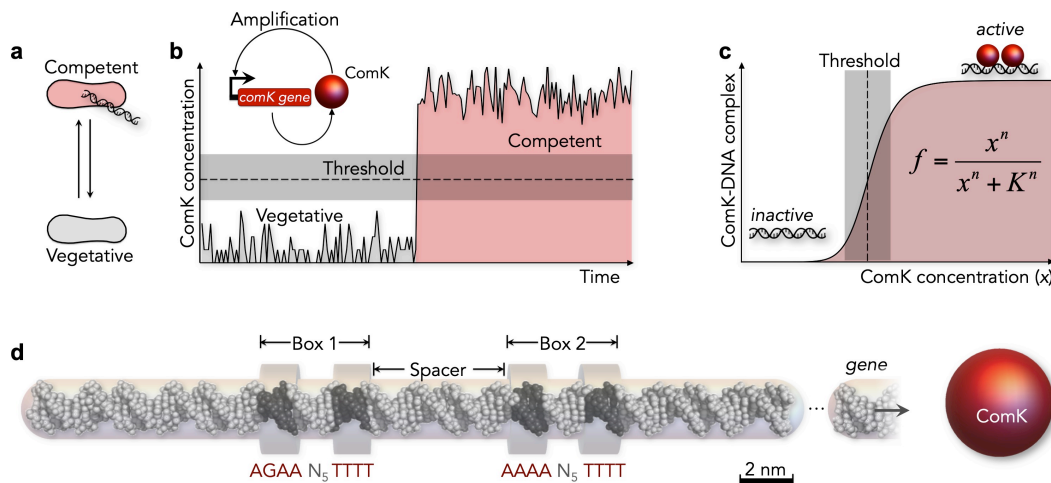
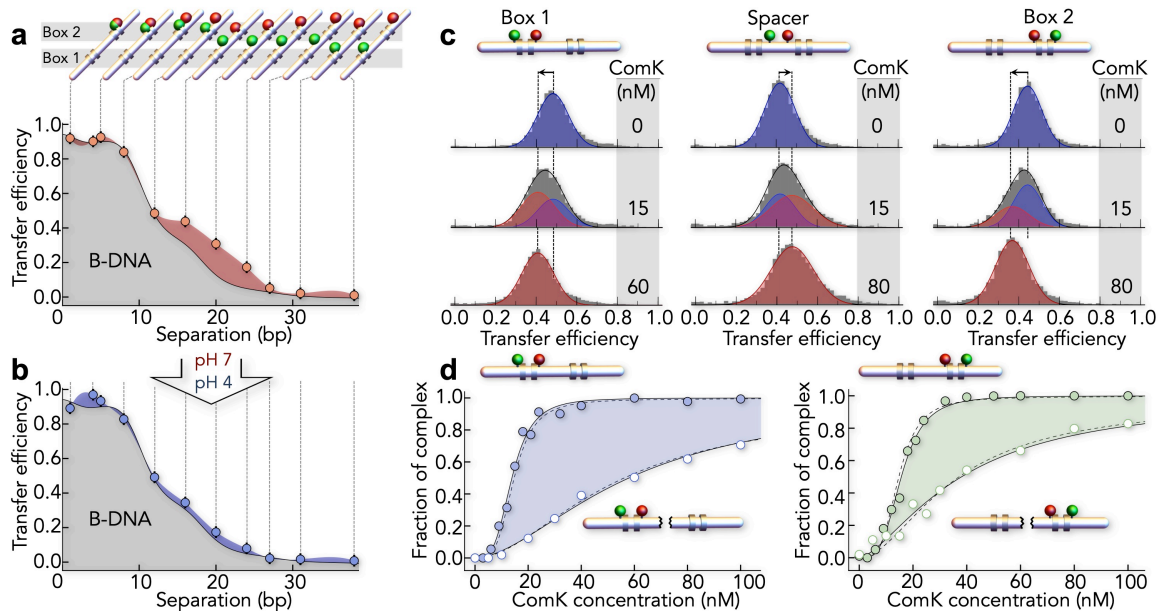


Fig. 1. Schematics describing the model for phenotype switching in *B. subtilis*. (a) *B. subtilis* can reversibly switch to a competent phenotype. (b) Switching is triggered by copy number fluctuations of ComK (gray) that, once stochastically exceeding a threshold (dashed line), cause its auto-amplification to high concentrations (red). (c) The threshold requires a cooperative DNA-binding of ComK, modelled by the Hill equation with cooperativity n , affinity K , and fraction of complexes f . (d) ComK promoters consist of two boxes separated by a spacer. Here, the *comG* promoter with an 18 bp spacer is shown. For size comparison, a ComK monomer (Stokes radius: 2.3 nm, Extended Data Fig. 2) is shown as red sphere.

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64 **Fig. 2. DNA-binding cooperativity of ComK probed with smFRET.** (a, b) Mapping of distances in box 2

65 with FRET at higher (a, pH 7) and lower (b, pH 4) persistence length. Grey region indicates the expected

66 dependence for B-DNA²⁹. (c) SmFRET histograms of the *comG* promoter (93 bp) with an 18bp spacer

67 indicate a change in DNA on ComK binding. FRET is probed in box 1 (left), in the spacer (middle), and in

68 box 2 (right). Solid lines (black) are fits with super-positions of two Gaussian peaks for the free (blue) and

69 ComK-bound (red) promoter. (d) Fraction of the ComK-DNA complexes probed in box 1 (left) and box 2

70 (right) in the presence (filled circles) and absence (empty circles) of the respective other box. The single-box

71 constructs are 43 bp in length. Lines are fits with the Hill equation (solid) and with an induced-fit model

72 (dashed).

73 **Distant binding sites communicate:** ComK target promoters consist of two elements

74 (box 1 and box 2 hereafter) separated by spacer sequences of variable length (Fig. 1d)³⁰.

75 Three spacers of 8, 18, and 31 base pairs (bp) are known in the ComK response genes

76 *addAB*, *comG*, and *comK*, respectively³⁰. Each box in a promoter contains an adenine-

77 thymine (AT) rich sequence (Fig. 1d). Such A-tracts are ubiquitous throughout all

78 kingdoms of life, presumably due to their potential to curve DNA^{31,32}. To assess the

79 structural properties of the promoter, we engineered a set of *comG* promoters (18 bp

80 spacer) that we site-specifically labelled with donor and acceptor fluorophores for confocal

81 smFRET measurements (Extended Data Table 1). When we compared the experimental

82 FRET efficiencies with theoretical values calculated for extended B-type DNA²⁹, we noted

83 substantial deviations across one box, suggesting an overall curved topology (Fig. 2a).

84 Given that DNA curvature scales with DNA stiffness³³, which is sensitive to the

85 protonation state of the phosphate backbone, we repeated the experiment under more

86 acidic conditions (pH 4.0, Fig. 2b). Indeed, we obtained reduced FRET values that better

87 agreed with the calculated B-DNA profile. These results indicated that the

88 *comG* promoter is curved at neutral pH. To probe ComK binding cooperativity, we

89 labelled the *comG* promoter with a FRET-pair either at each box or within the spacer
90 (Fig. 2c). In the absence of ComK, we find FRET values between 0.4 and 0.5. Upon
91 addition of ComK, the FRET peaks shift to lower values for box 1 and box 2, equivalent
92 to ~ 3 Å distance increase, whereas the FRET efficiency increased for the spacer region,
93 corresponding to a distance reduction of similar magnitude (Fig. 2c). Whereas the
94 measured changes in FRET efficiencies were small, we were able to accurately derive
95 relative populations of free and ComK-bound *comG* molecules by fitting our data to super-
96 positions of two-state Gaussian peaks (Fig. 2c). We found that the fraction of ComK-
97 *comG* complexes indeed increased in a sigmoidal fashion with ComK concentrations
98 (Fig. 2d), in agreement with the cooperative mode of binding required by mathematical
99 models of the phenotype switch^{11,12,34}. Fits with the Hill equation (Fig. 2d)³⁵ result in Hill
100 exponents of $n = 3.6 \pm 0.1$ for box 1 and $n = 3.4 \pm 0.3$ for box 2. Independent controls
101 with labelled ComK confirm that it is monomeric in solution (Extended Data Fig. 1-3). To
102 interrogate coupling between box 1 and box 2, we created shorter single-box constructs
103 (Fig. 2d, Extended Data Table 2). Remarkably, we obtained Hill coefficients of
104 $n = 1.7 \pm 0.1$ for box 1 and $n = 1.5 \pm 0.1$ for box 2, which confirmed earlier reports of
105 a 2:1 (protein:DNA) stoichiometry per box³⁰. The twofold higher Hill exponents in the
106 natural promoter show that the FRET-probes on one box also report on ComK-binding to
107 the other box, which requires an allosteric communication between the boxes.

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109 **Structure of the complex:** One classical mechanism to achieve allostery is DNA looping
110 that allows contacts between proteins bound to different boxes^{30,36}. Alternatively, ComK
111 may bridge the boxes by interacting with the spacer, which could explain the distance
112 decrease in the spacer upon binding of ComK (Fig. 2c, middle). To distinguish between
113 these options, we used single-particle cryo-electron microscopy (cryo-EM) to overcome the
114 strong aggregation tendency and low stability of ComK (Extended Data Fig. 4-6). We
115 determined structures of ComK bound to promoters with spacers of 8 bp (*addAB*: 57 bp,
116 35.2 kDa) and 18 bp (*comG*: 93 bp, 57.5 kDa). Isolated DNA complexes of the expected
117 size were readily identified in the cryo-EM micrographs (Extended Data Fig. 7) and 2D
118 class averages revealed two major populations in both data sets (Fig. 3a, Extended Data
119 Fig. 7). While the first population was pure promoter DNA, the second population
120 contained DNA with extra density. Three observations are notable: (i) the extra density
121 bound to DNA is confined to two locations that agree with the position of box 1 and 2,
122 thus assigning this density to ComK; (ii) the DNA in these complexes is not looped, and
123 (iii) only a few particles with ComK-density on only one box are found (Fig. 3b). The first
124 observation demonstrates that ComK binds specifically to box 1 and 2 but not to the
125 spacer between the boxes. Second, DNA-looping, as suggested in previous studies^{30,37}, can
126 be excluded as an allosteric mechanism by the 2D class averages. Indeed, we did not find

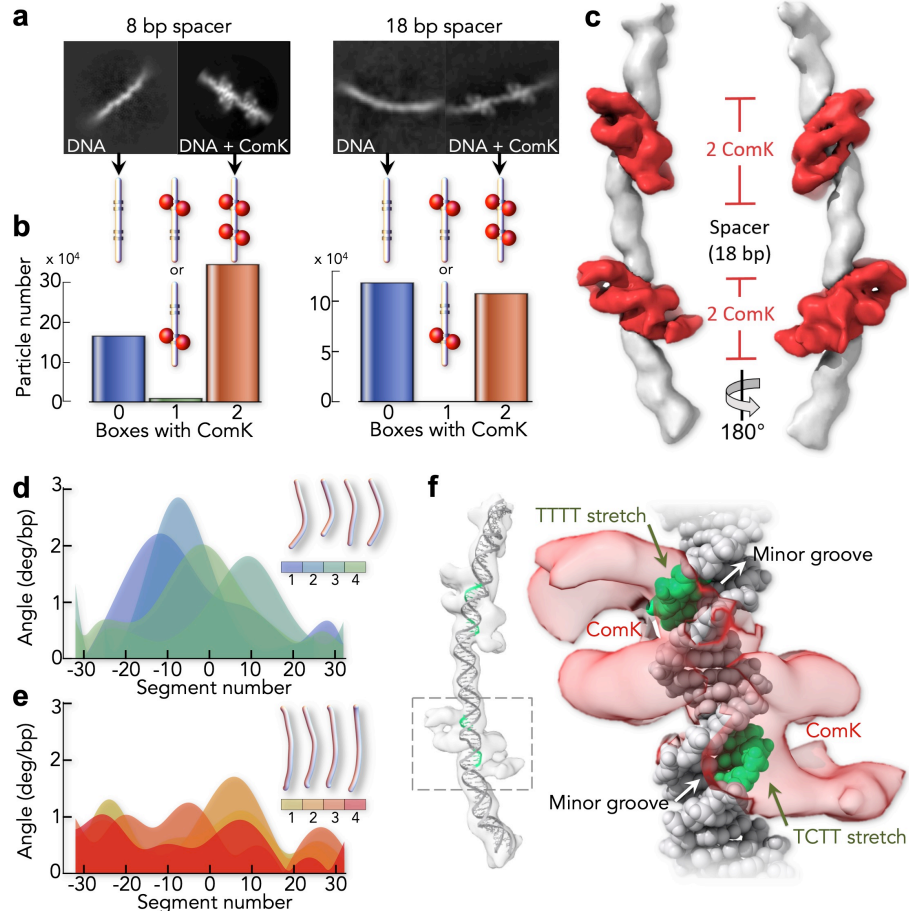


Fig. 3. Single-particle cryo-EM analysis on ComK-DNA complexes. (a) Class averages of free DNA and the ComK-DNA complex for the promoters with an 8 bp (left) and 18 bp (right) spacer. (b) Distribution of particles with different boxes bound to ComK for the promoters with an 8 bp (left) and 18 bp (right) spacer. (c) 3D reconstruction of ComK bound to the promoter with an 18 bp spacer (Extended Data Fig. 7: 3D class 1 with 8.9 Å resolution). DNA (white) and ComK (red) densities were segmented following flexibly fitting of double-stranded DNA. The ComK volume at each box corresponds to ~2 ComK molecules. (d, e) Curvature angles for free DNA (d) and the ComK-DNA complex (e) computed based on four 3D classes. Color code indicates the 3D classes with the overall shape of the DNA being indicated schematically. Angles between successive segments (segment length: 0.34 nm = 1bp) for different classes were aligned with respect to the middle of the DNA. Averaged over all segments, the difference in curvature angles is $(0.3 \pm 0.2)^\circ/\text{bp}$. (f) Flexible fitting of *comG* promoter DNA into 3D class 1 of the ComK-DNA complex (left) and orientations of ComK (red) relative to the A-tracts in a single box (right). ComK, shown at high iso-surface threshold, faces the thymine bases (green) in the minor groove (indicated). The DNA electron-density was subtracted and replaced by the fitted coordinates of the DNA model.

127 an increase in FRET efficiency upon ComK binding to promoters labelled at the 5' and 3'
 128 end (Extended Data Fig. 10). Third, the lack of particles with ComK on only one box
 129 even under the vitrified conditions used in cryo-EM (Fig. 3b) suggests an all-or-none
 130 binding of the protein, in accord with the high cooperativity found with smFRET at room
 131 temperature (Fig. 2d). To determine the precise ComK-DNA stoichiometry, we
 132 reconstructed 3D-classes of the 18 bp spacer complex (Fig. 3c, Extended Data Fig. 7-9,
 133 11). Although flexibility and preferred orientations limit the resolution to 8.9 Å, fitting of
 134 DNA into the 3D map enabled us to distinguish DNA and ComK (Fig. 3c). Comparison of

135 the ComK mass in a box (42 ± 3 kDa) with that of a ComK monomer (22.6 kDa) yielded
136 two ComK molecules per box (1.86 ± 0.13), i.e., four per promoter, in excellent accord
137 with the Hill exponents (Fig. 2d). We further noted that ComK densities at individual
138 boxes were continuous, which hints towards significant protein-protein contacts within a
139 box (Fig. 3c). By contrast, we detected no ComK interactions across the spacer region,
140 which suggests DNA-mediated allostery as source for the high binding cooperativity. To
141 determine the allosteric mechanism, we analysed the DNA curvature of free (Fig. 3d) and
142 bound promoters (Fig. 3e) and found a significant reduction in the presence of ComK,
143 which hints at a potential mechanism. ComK is known to interact with the minor groove
144 of DNA³⁰, which is significantly narrower in A-tracts compared to B-DNA³⁸. Indeed, a fit
145 of our 3D density with an atomistic representation of the *comG* promoter suggests that
146 ComK faces the minor groove by forming contacts with the thymine bases of the A-tracts
147 (Fig. 3f, Extended Data Fig. 11). Altering the minor groove by ComK would lower DNA
148 curvature around a box, thus affecting the width of the minor groove at the second box.
149 Importantly, the model stipulates that DNA-mediated communication between boxes
150 ought to be dependent on the spacer length.

151

152 **Mechanical force transduction in DNA:** To test this mechanism, we altered the
153 spacer length and measured the effect on cooperativity using a binding model that is
154 derived from the cryo-EM structures (Fig. 4a). Each box has two binding sites for ComK.
155 The first ComK binds a box with the association constant K . The second molecule binds
156 the same box with σ -fold increased affinity due to protein-protein contacts between the
157 ComK molecules. Once the first box is saturated with ComK, the altered DNA curvature
158 increases the affinity at the second box by a factor J . The quantity $\Delta g_J = -k_B T \log J$ is the
159 DNA-mediated coupling free energy between two boxes. Using this model, we examined
160 the coupling between boxes using the three promoters *addAB*, *comG*, and *comK* with
161 spacer lengths of 8, 18, and 31 bp, respectively (Fig. 4b). When analysing the binding
162 isotherms (Fig. 4b), we found a significant decrease in the Hill exponent with increasing
163 spacer length along with a decrease of the coupling free energy ($-\Delta g_J$) from $5.8 \pm 0.9 k_B T$
164 (8 bp) to $1.9 \pm 0.1 k_B T$ (31 bp) (Fig. 4c). The result shows that spacer length is key for
165 allostery, in line with the idea that reducing promoter curvature is the main origin for
166 allosteric signal transmission. Compared to allosteric effects found previously in artificial
167 promoters without curvature^{14,23}, the coupling free energies are almost threefold larger,
168 which converts to a fortyfold stronger effect on the association constants. Hence, curvature
169 changes, though not mandatory^{14,23}, greatly enhance DNA-mediated allostery.

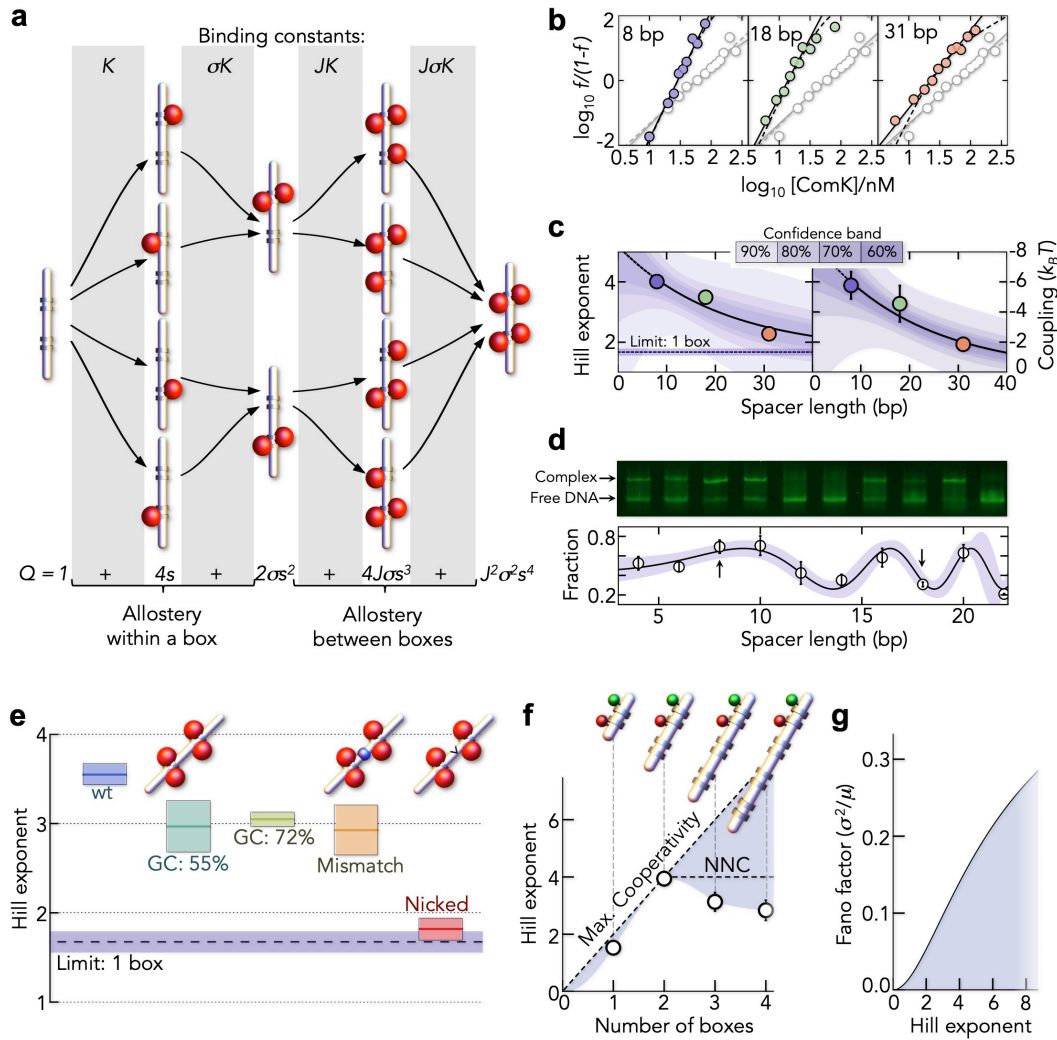


Fig. 4. Tuning allostery. (a) Schematics of the binding model with DNA (grey) and ComK (red). A single box is first occupied with 2 ComK molecules before the second box is bound. The model contains a microscopic association constant K and the allosteric parameters σ and J due to allostery within a box and between boxes, respectively. Binding constants for each step are identical for all paths. (Bottom) Binding polynomial (Q) of the model with $s = K [\text{ComK}]$. (b) Hill-plots of the binding isotherms for promoters with varying spacer length (indicated) in comparison to an isolated box (grey). Solid lines are fits with the Hill-equation and dashed lines are fits with the model in A. (c) Hill exponents (left) and inter-box coupling free energies (right) as function of the spacer length. Solid lines are exponential fits and shaded areas indicate the confidence intervals of the fit. (d) Gel assay to screen ComK-binding to promoters with different spacer lengths with free DNA (lower band) and ComK-bound DNA (upper band) at a ComK concentration of 300 nM. (Bottom) Relative fraction of the ComK-DNA band as function of the spacer length. Arrows indicate promoters with 8 bp and 18 bp. Error bars indicate \pm SD of independent triplicates. Solid line is a fit with a cosine function with spacer-dependent frequency. Shaded area is the 90% confidence band. (e) Hill exponents for *comG*-promoters with modified spacer. Colored lines are the mean and boxes indicate \pm SD of at least two independent experiments. The dashed line indicates the limit of an isolated box. (f) Hill exponents of artificial promoters (8 bp spacer) with multiple boxes. The diagonal line indicates maximal cooperativity and the horizontal line indicates maximum nearest-neighbour cooperativity (NNC). Error bars represent the error of the fit. (g) Increase in the noise of the fraction of ComK-bound promoters with increasing cooperativity. ComK copy numbers were sampled ($n = 10^5$) from a Poisson distribution with a mean of 9 molecules per cell (~ 15 nM). Variance (σ^2) and mean (μ) of f (Fig. 1c) were computed for different Hill exponents with $K_{\text{Hill}} = 15$ nM.

170 A theory of DNA bending predicts an exponential decay of Δg_J with increasing length of
171 the spacer¹⁸. The decay length (ξ) is given by $\xi = (k_B T l_p / f)^{1/2}$ with the persistence length
172 $l_p = 40 \text{ nm}$ ³⁹ and a tension force f . We found $\xi = 21 \pm 5 \text{ bp}$ and
173 $f = 0.15 \pm 0.07 \text{ pN/bp}$ (Fig. 4c). Given the known energetic costs of DNA bending⁴⁰, we
174 estimated a $0.2 \pm 0.1^\circ/\text{bp}$ change in curvature, which agrees well with the change
175 determined from the cryo-EM structures (Fig. 3d,e). Yet, the coarse-grained model does
176 not account for the helical periodicity of DNA. Indeed, a gel assay shows that the fraction
177 of ComK-DNA complexes oscillates with the spacer length between the boxes (Fig. 4d)
178 and it is likely that also the cooperativity will depend on whether two boxes are in-phase
179 or out-of-phase with respect to the helical DNA-turns.

180

181 **Tuning allostery via DNA sequences:** To understand the sequence determinants of
182 allostery, we altered the spacer sequence in *comG* by increasing its GC-content, thus
183 increasing DNA stability. The GC-content of the native spacer (40%) is close to the
184 genome average⁴¹. We generated two random spacer sequences of higher GC content (55%
185 and 72%, Extended Data Table 2). Indeed, increasing GC-content lowered cooperativity
186 (Fig. 4e). Nevertheless, the Hill exponents remained above the values found for the isolated
187 boxes, suggesting that spacer sequences fine-tune allostery at best. Next, we tested
188 whether allostery requires a correct base pairing by introducing a mismatch of four bases
189 at the centre of the spacer. However, even though the Hill exponent is reduced compared
190 to wild-type *comG*, it is comparable to those found for increased GC contents (Fig. 4e).
191 Remarkably, this result suggests that the allosteric communication between boxes does not
192 stringently require a continuous base pair stacking in the spacer, thus pointing at the DNA
193 backbone as the major determinant for allostery. Indeed, when we introduce a nick in the
194 spacer, cooperativity is abolished and we obtain a Hill exponent of $n = 1.8 \pm 0.1$, i.e.,
195 close to the value found for the isolated boxes (Fig. 4e). We therefore conclude that
196 curvature-induced tension between the boxes propagates mainly via an intact DNA
197 backbone but it can be fine-tuned by the spacer sequence and length.

198 Finally, we tested promoters with multiple boxes. In fact, the *comG* promoter
199 contains an A-tract located 10 bp upstream of the first box (Extended Data Table 2)³⁷.
200 Although this region is not occupied in our cryo-EM structure due to its imperfect
201 sequence, increasing the number of perfect boxes may be a simple strategy to further boost
202 cooperativity. However, even the presence of 4 boxes with short spacing (8 bp) does not
203 increase the Hill exponent beyond the value found for the promoter with two boxes. This
204 implies that curvature changes do not propagate across multiple boxes but rather mediate
205 nearest-neighbour communication (Fig. 4f).

206

207 **Conclusions:** Our results show that DNA-mediated allostery generates high cooperativity
208 in transcription factor binding via mechanical deformations of the DNA across distances of
209 6 nm (18 bp). Notably, this mechanism is a built-in feature of natural ComK promoters to
210 filter copy number fluctuations of ComK (Fig. 1b,c): copy numbers below the midpoint of
211 the Hill curve leave the promoter unoccupied, those above the midpoint cause near full
212 occupation. With increasing cooperativity, this filter increases the variability (noise) of free
213 and bound promoters (Fig. 4g), which would also affect the ratio of vegetative and
214 competent cells in a population. However, even if genetic circuits function in the
215 deterministic regime of high copy numbers, sigmoidal dose responses of gene expression
216 activity with transcription factor concentrations are key for their dynamics⁴²⁻⁴⁴. Altering
217 the steepness of this response, i.e., the molecular cooperativity, will unambiguously alter
218 these dynamics^{10,45}. Hence, besides the architecture of wiring genes^{46,47}, designing dose-
219 response curves via promoter sequences will provide a new level of engineering the
220 dynamics of gene networks in the future.

221

222 **Data and materials availability:** Cryo-EM maps and atomic coordinates have been
223 deposited in the Electron Microscopy Data Bank (EMDB) and Protein Data Bank (PDB)
224 under accession codes EMD-11022 and 6Z0S, respectively.

225

226 **Author Contributions:** G.R. and H.H. designed research. G.R. and F.W. labelled DNA
227 constructs. G.R. and H.H. performed and analysed single-molecule experiments. G.R. and
228 N.E. performed cryo-EM work and analysed these data. H.R. conducted the fitting of the
229 3D map with an atomic model of the DNA. H.H. wrote the paper with the help of all
230 authors.

231

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